Bloomberg

Tom Brady Pays Top Rent for Miami Office Centered on Spa-Like Wellness

- Football star's family office signs lease deal in Bay Harbor
- He's charting a post-NFL career on media deals, protein powder



A rendering of The Well Bay Harbor Islands, left. Source: Terra Group

By Anna J Kaiser
July 31, 2024 at 11:19 AM EDT

On <u>Netflix</u>'s *The Roast of Tom Brady*, the NFL superstar was mercilessly mocked by teammates, celebrities and comedians over living in Florida as well as his strict diet and health regimen, among various other targets for derision.

The quarterback is now set to dig in his heels on some of those very same predilections. Tom Brady will pay some of the most expensive rent in South Florida to set up shop in a building where vitamin B12 drips and full-body acupuncture are readily available.

The seven-time Super Bowl champion will move his family office TEB Capital Management to a new health-focused development in the wealthy South Florida enclave of Bay Harbor. Along with a fivestory office building, the U-shaped complex includes 66 condo units, shops and a spa managed by New York club The Well.

Brady leased 8,500 square feet (790 square meters), or half a floor at the The Well Bay Harbor Islands, marketed as "a place where you can live and play in complete wellness." He's agreed to pay \$125 a square foot, said Brandon Charnas, the co-founder of Current Real Estate Advisors, who represented the football star on the deal. That's close to double the average rent for top offices in the Miami area.

"Tom Brady is securing this space at such an important chapter in his career, when he's trying to continue success off the field," said Charnas. It "underscores the strategic moves he makes in business ventures by aligning with brands on health and wellness."

Brady, who owns a mansion on Miami's exclusive <u>Indian Creek</u> <u>island</u> nearby, had been operating his family office out of a smaller space in the Bay Harbor area, Charnas said. A spokesperson for the quarterback didn't respond to messages seeking comment.



Tom Brady Photographer: Nic Antaya/UFL/Getty Images

The new offices, expected to be completed by summer 2025, will have access to The Well spa, where membership costs around \$5,000 a year and offerings include craniosacral therapy and a "sound dome" for meditative experiences.

"Tom has had a commitment and passion for preventative health that's been at the forefront of his whole career," said Rebecca Parekh, The Well's chief executive officer.

Read more: NYC Health Club The Well Starts Its European Expansion in Geneva

Brady, 46, has credited his rigorous meal planning and routine, which famously revolves around eating 80% plant-based foods, for his long football career. His ventures now include TB12, which sells protein powders and supplements.



A rendering of the spa at The Well Bay Harbor Islands. Source: Terra Group

After 23 seasons in the NFL, Brady retired last year and turned to investing and branding deals, following in the steps of pro athletes like Michael Jordan and David Beckham who bolstered their fortunes in the business world after they stopped playing.

Brady has purchased stakes in a pickleball franchise and a <u>soccer</u> <u>team</u>, and is attempting to become a minority owner of the NFL's Las Vegas Raiders. Along with TB12, he co-created Brady Brand as a mens' clothing line. But his business efforts have been overshadowed by the high-profile <u>collapse</u> of crypto exchange FTX, which made his \$30 million endorsement deal worthless.

Brady has also worked in TV and documentary production, and earlier this year started a broadcasting deal with Fox Sports. His Netflix roast, featuring stars such as Kevin Hart, Ben Affleck and Nikki Glaser, topped English-language charts the week it was launched.

Read more: <u>Tom Brady's Raunchy Roast Was Netflix's Most-Watched</u>
TV Show

"I invest the time and energy in my apparel brand, my health and wellness brand obviously is so important to me," Brady said in an interview with the Associated Press last year. "All of them bring me joy in different ways."

Miami Shifts

Brady's new offices are also emblematic of broader shifts across the Miami region after a surge in ultra-wealthy residents. Developers are looking to capitalize on demand for boutique offices, leading to new commercial real estate projects in areas that were once mostly home to luxury condos and mansions.



A rendering of an office space at The Well Bay Harbor Islands. Source: Terra Group

"I find luxury today has a lot more to do with convenience and being able to be efficient with your time," said David Martin, CEO of <u>Terra Group</u>, the developer behind The Well Bay Harbor Islands project.

<u>Dwight Capital</u>, a commercial real estate lender, leased the building's fifth floor. Tere Blanca, whose brokerage is marketing the building, said tenant interest is coming mostly from family offices and money managers.

"Tom Brady and Dwight Capital are great examples of new residents to Miami and both are growing their footprint for their needs," she said. "That neighborhood is hungry for quality office space."

Follow all new stories by Anna J Kaiser

(7)